



Property Coaching Case Study Tina & Tony Walsh

Throughout my time Property Coaching, it's always important to record what happened to a client, to find out where they started from, what they expected and what happened along the way.

This Property Coaching case study shows one such example of Tina and Tony Walsh.

Where were you in life when you first started your Property Coaching with Dan ?

When we first met Dan, Tony (hubby) & I had dreams of running a business together that would replace Tony's income when he retired.



As an end goal, we both had aspirations of starting up a series of supported living homes for vulnerable young adults, but had little or no idea as to how to go about it.

Tony & I both had some debt which we just hoped we would have the money one day to clear and be 'bad' debt free.

Tony worked full time and I was a Director of a marketing company as well as holding down 3 or 4 other jobs to help bring in the money to keep our heads above water. As any other regular everyday family we tried to save for a two week holiday per year and enjoyed the occasional night out with friends.

What were you looking for ?

We realised that we needed the help & support of a coach who was already successful, had been there, seen it & done it. We wanted to know how to go about making our dreams & goals come true.

What Results Did You Get ?

With Dan's help we quickly realised that we didn't have sufficient capital to achieve immediately our ultimate goal of the vulnerable young adults supported Living business. Dan helped us work out what type of business we could start now, so that by the time Tony retired it would already be bringing in the equivalent of Tony's monthly pay cheque, with the potential to create cash lump sums that could be used to 'flip' properties enabling us to build a pot of cash, that in time would allow us to fulfil our end goal, whilst providing us with a good living standard on a month to month basis.

Did You Get A Return On Your Investment ?

The initial cost of the Property Coaching was a 'drop in the ocean' in comparison to the help, support & encouragement that Dan gave to us. His experience

in many fields such as property investment, marketing, mindset, NLP, website design & build and task outsourcing not to mention his ability to build a very successful business and subsequently sell it; were invaluable.

What Does The Future Look Hold For You Now ?

*Our 'New' future is completely different to the 'Old future' we would have had without Dan's support. Whilst Tony still works full time (Retires in June 2016) I have been able to resign from **ALL**, my previous job roles, we have set up a limited company and my day to day role is now solely working on achieving our goals. Within 2 years of starting on this journey we now have a successful business which is on course to far exceed our expectations as to income when Tony has retired and I know*

that should our ultimate goal remain the same, we're on course to

What's The Next Step For You To Take ?

achieve it.

Continue to gain knowledge and experience in our chosen sectors. Build our client list for the residential property side to our business model; build further on the commercial (Healthcare Sector) side where an opportunity has arisen for me to gain experience in acquisitions and mergers which will allow me to achieve a significantly higher fee following any sales. To use our increased revenue to build our own portfolio of properties which

What Would You Say To Anyone Thinking About Using Dan As A Business Or Property Coach ?

will supply a different income stream in future years.

*Simply, **"Go for it"** you have nothing to lose & everything to gain!*

Don't expect an easy ride, Dan is a hard task master, he pushes you in directions that you don't always want to go, but never forget a great quote:



"TO GET AN EXTRA-ORDINARY LIFE - YOU HAVE TO DO EXTRA-ORDINARY THINGS. THE FIRST STEP IS TO GET AN EXTRA-ORDINARY COACH."

DANIEL LATTO
BUSINESS COACH



'Everything you ever wanted is on the other side of fear'. Thankyou Dan.



If you're looking for something more, and fed up of the results you're currently getting, then get in touch, and lets see what we can do to help you get the results you're looking for.

DANIELLATTO

The conversation continues at : www.daniellatto.co.uk